

# PEOPLE



Rod Balkwill



Sharon Stevens



Robert Tellier

## Investments

**Natcan Investment Management** has announced two senior appointments. **Sam Reda**, formerly with TAL Asset Management, will take over as chief executive officer of the Quebec-based asset manager. **Giselle Wilson**, also formerly with TAL, will serve as chief investment officer. Both Reda and Wilson will work out of Natcan's Montreal office.

**Rod Balkwill** has been named senior portfolio manager of fixed income with **Co-operators Investment Counselling**. After moving from Co-operators Life in 1993, Balkwill acted as both asset/liability manager and money market trader before being named assistant bond portfolio manager and then portfolio manager. Balkwill will work out of the Guelph office where he will be responsible for managing Co-operators \$1.4 billion general insurance bond portfolio. He will also manage several external fixed income funds and oversee the management of all money market portfolios. He is a past president of the Regina chapter of the Society of Management Accountants.

## Benefits

**J.P. Gerard** has recently joined **Krieger + Associates** as a group technical analyst. Gerard brings with him 3½ years of experience working as compensation and benefits manager at Casino Nova Scotia. Now based in Toronto, Gerard will be responsible for supporting the group consulting team as an analyst.

**Brent Duguid** will join **Miller Thompson LLP** to establish and head up a new pension and benefits

practice. Duguid will work out of the firm's Toronto office.

### **Cowan Wright**

**Beauchamp** has announced that **Jeff MacIntyre** has joined the firm as a vice-president of business development. He was a principal at Buffet Taylor and Associates and will practice out of the Waterloo office.

**Doug Smeall** has been named a senior benefits consultant in the group and healthcare practice (Central Canada) of **Watson Wyatt Worldwide**. Smeall brings 20 years of experience to the position, having held senior management positions with Sun Life Financial, where he gained experience in the areas of group underwriting, medical underwriting, group corporate account sales and group health and disability claims management. He will be based in the Toronto office.

**Cal Bussey** has been named **Maritime Life's** group operations account executive for the Atlantic region. In this role, Bussey will manage the development of new business and service existing accounts, in both Newfoundland and Nova Scotia. He will work out of the Halifax office. A former account executive with Desjardins Financial, Bussey brings 12 years of experience in the group benefits industry, both on the carrier and consultant sides.

## Pensions

**David Wolgelerenter** has started his own firm, **DSW Actuarial Services Inc.** in Toronto. He will be specializing in pension actuarial consulting, including pension valuations. Most recently, Wolgelerenter was with Watson Wyatt Worldwide where he was an actuary in

the retirement practice.

Two new account executives, **Sharon Stevens** and **Robert Tellier**, join **Manulife Financial's** group pensions national consultant team in Vancouver and Montreal respectively. Stevens and Tellier will work to increase Manulife's cross-Canada presence and service to consultants.

**Runesha Ramsay** has joined **Jefferson Wells International** as a manager, information technology. She brings 13 years of IT consulting experience to the job, having most recently been with the information technology consulting practice of KPMG Toronto. Ramsay is a chartered accountant and a certified information systems auditor. She will work in the firm's Toronto office.