

### ABN AMRO ASSET MANAGEMENT

TD Centre, 79 Wellington St. W., 15th Fl.,  
PO Box 114, Toronto M5K 1G8

**Chief client contact:** Christine Girvan, chief executive officer, and Simon Segall, vice-president, institutional sales, (416) 365-6785, (416) 367-7972, fax: (416) 365-2945

**E-mail:** christine.girvan@abnamro.com; simon.segall@abnamro.com

**Web site:** www.asset.abnamro.ca

#### Products/Services offered:

- Global Tactical Asset Allocation
- Liability Driven Investing
- Global Real Estate Securities
- Multi-Strategy Funds of Hedge Funds
- Currency Fund
- Active Currency Overlay
- Global Long/Short Fund of Hedge Funds
- Active Alpha Fund of Hedge Funds

### ARROWSTREET CAPITAL, L.P.

44 Brattle St., Cambridge, MA 02138

**Chief client contact:** Michael Stanton, manager, business development, (617) 439-2211, fax: (617) 547-0099

**E-mail:** mstanton@arrowstreetcapital.com

**Web site:** www.arrowstreetcapital.com

#### Products/Services offered:

Arrowstreet Global/International/Long/Short Equity Strategy – Arrowstreet's strategy seeks to provide significant absolute returns that are independent of world equity market returns. The strategy invests in long and short stock positions around the world, and remains fully invested and market neutral. In addition, the strategy can be equitized in order to meet individual client risk/return profiles. Arrowstreet's global long/short strategy targets an excess return of 8% to 10% above cash benchmark and active risk of 10% to 14%.

Arrowstreet Global/International 130/30 Equity Strategy – Arrowstreet's strategy seeks to outperform international/global benchmarks more efficiently than standard long-only portfolios by relaxing the short-sale constraint. Portfolio exposure is fixed at 100% net long equity on a fully invested 130/30 basis with a forecast benchmark-relative beta at or close to 1. Arrowstreet's 130/30 equity strategy targets an excess return of 4% and active risk of 5% to 7%.

### ASCENT INVESTMENT MANAGEMENT INC.

1067 Yonge St., Toronto M4W 2L2

**Chief client contact:** Julie Card, managing director, (416) 925-4350, fax: (416) 925-8192

**E-mail:** jcard@ascentinvestment.com

#### Products/Services offered:

Ascent Relative Value Fund, Ltd. (fund of hedge funds with a relative value focus)

### ASSETCOUNSEL INC.

1 First Canadian Place, Board of Trade Tower, Toronto M5X 1C1

**Chief client contact:** Pierre Saint-Laurent, president, (416) 890-0271, fax: (416) 352-0127

**E-mail:** psl@assetcounsel.com

**Web site:** www.assetcounsel.com

#### Products/Services offered:

- Manager Searches
- Portfolio Optimization With Alternatives/IPS

Integration

- Due Diligence
- Communications
- Specialized Translation Services

### AURION CAPITAL MANAGEMENT INC.

Ste. 2205, 120 Adelaide St. W., Toronto M5H 1T1

**Chief client contact:** James Clark, vice-president, business development, (416) 866-2445, fax: (416) 363-6206

**E-mail:** jclark@aurion.ca

**Web site:** www.aurion.ca

#### Products/Services offered:

Real Estate Portfolio Management – a comprehensive, turnkey, discretionary portfolio management solution for real estate. Aurion uses openly marketed pooled investment vehicles combined with a broad range of privately structured pooled vehicles to manage all aspects of a pension fund's exposure to real estate. The firm has a 22-year performance record, achieving a real return of 7.4% per annum.

Aurion II Equity Fund – Aurion offers a high-alpha equity fund that uses Canadian and foreign securities as well as opportunistic short-selling to provide high levels of excess return in a risk-controlled environment.

Aurion Global Macro Fund – Aurion offers a single-strategy global macro hedge fund that uses a range of option positions to capture value from market directional moves in major markets across the globe.

### BARCLAYS GLOBAL INVESTORS

Ste. 2500, Brookfield Place, 161 Bay St., PO Box 614, Toronto M5J 2S1

**Chief client contact:** Eric Leveille, head of Canadian institutional business, (416) 643-4000, fax: (416) 643-4049

**E-mail:** eric.levaille@barclaysglobal.com

**Web site:** www.barclaysglobal.com

#### Products/Services offered:

- Global Macro Hedge Fund
- Global Equity Market Neutral
- Multi-Strategy Hedge Fund
- Hedge Fund of Funds
- Static Currency Hedging
- Dynamic Currency Hedging
- Active Currency Overlay
- Commodities

### BENTALL CAPITAL

Ste. 1800, 1055 Dunsmuir St., Vancouver V7X 1C4

**Chief client contact:** Malcolm Leitch, chief operating officer, (604) 646-2812, fax: (604) 646-2805

**E-mail:** mleitch@bentall.com

**Web site:** www.bentall.com

#### Products/Services offered:

Canada's foremost real estate advisory and services organization, Bentall Capital is responsible for more than 79 million square feet of first-class office, industrial, retail and residential properties across Canada and in the U.S. Together with its U.S. partner, Kennedy Associates, America's largest independent real estate advisor, Bentall Capital offers comprehensive coverage of the North American market.

Of the \$15.2 billion in assets under Bentall Capital's stewardship, more than \$10 billion

is managed by its advisory arm, Bentall Investment Management. More than 100 Canadian pension funds and other public and private sector institutions rely on Bentall Investment Management for wise counsel and investment products that provide strong, consistent returns, from low-risk, top-quartile institutional pooled funds to higher-yielding specialty and opportunity vehicles.

As a fiduciary, the firm is distinguished by its active approach to preserving and enhancing asset value. Fully integrated asset management and real estate services delivery allows Bentall to capitalize on opportunity while minimizing risk.

### BNY MELLON ASSET MANAGEMENT

320 Bay St., Mezzanine Level, Toronto M5H 4A6

**Chief client contact:** Rich Terres, senior vice-president and director of marketing, (416) 643-6354, fax: (416) 643-5902

**E-mail:** terres.rj@mellon.com

**Web site:** www.melloninstitutional.com

#### Products/Services offered:

- Global/U.S. REITs
- Market Neutral
- Fund of Hedge Funds
- Long/Short Alpha
- Global Tactical Asset Allocation
- Opportunistic Currency
- 130/30
- Fixed Income Amplified Alpha
- Private Equity

### BURLINGTON CAPITAL MANAGEMENT LTD.

Ste. 320, 2289 Fairview St., Burlington, ON LOR 1H1

**Chief client contact:** Alan Brown, partner, portfolio manager, (905) 634-6900, fax: (905) 634-6999

**E-mail:** abrown@burlingtoncapital.ca

**Web site:** www.burlingtoncapital.ca

#### Products/Services offered:

Burlington offers a long/short North American equity fund to accredited investors. The fund is focused on providing consistent, low-volatility, double-digit returns. The strategy is centred on paired positions. The firm provides a true hedge fund with superior risk/adjusted returns as evidenced by a high Sharpe Ratio and significant alpha generation.

### CALYON FINANCIAL CANADA INC.

Ste. 3500, 40 King St. W., Toronto M5H 3Y2

**Chief client contact:** Kim Bolton, managing director, (416) 682-5151, fax: (416) 682-8679

**E-mail:** kim.bolton@calyonfinancial.com

**Web site:** www.calyonfinancial.com

#### Products/Services offered:

- Futures and Options Execution on Domestic and Global Markets
- Futures and Options Clearing and Full Service Clearing on Domestic and Global Markets
- Foreign Exchange Execution and Clearing
- Canadian Government Bond Agency Trading
- Electronic Trading Solutions
- Alternative Investments Capital Introductions
- Calyon Financial Market Research
- Variance SWAP Arrangement Services

**CIBC GLOBAL ASSET MANAGEMENT INC.**

Ste. 3200, 1000 de la Gauchetière W.,  
Montreal H3B 4W5

**Chief client contact:** Michel Jalbert,  
vice-president, consultant relations,  
(514) 875-7045 ext. 3647, fax: (514) 875-9364  
**E-mail:** rfp@cibc.ca

**Web site:** www.cibcam.com

**Products/Services offered:**

- Currency
- Global Tactical Asset Allocation
- Commodities
- U.S. Index Enhanced
- Emerging Market Index Enhanced
- Bond Overlay

vice-president, operations and manager,  
(514) 284-0248, fax: (514) 284-0249

**E-mail:** info@arbitrage-canada.com

**Web site:** www.arbitrage-canada.com

**Products/Services offered:**

Crystalline has managed the Amethyst Arbitrage Fund since 1998, a dual-strategy (M&A and Convertible Securities) arbitrage fund focused on the Canadian market. The fund has yielded an annualized return of 11% with volatility under 5%, uncorrelated with traditional markets. Crystalline's clients are mainly institutional. Both domestic and foreign investor versions of the fund are currently closed to new investments.

**DEUTSCHE ASSET MANAGEMENT**

Ste. 4540, 1250 René-Lévesque Blvd. W.,  
Montreal H3B 4W8

**Chief client contact:** Geoffrey Moore,  
managing director, (514) 875-2519,  
fax: (514) 875-6896

**E-mail:** geoffrey.moore@db.com

**Web site:** www.deam.com

**Products/Services offered:**

Deutsche Asset Management offers a range of alternative investment capabilities:

- Infrastructure
- Real Estate
- Global REITs Securities
- Hedge Funds – Single Manager/Multi-Strategy/Fund of Funds
- GTAA/Portable Alpha
- Currency Management
- Emerging Markets
- High Yield
- Loans
- Quantitative U.S. Equity 120/20
- Private Equity Fund of Funds/Secondary Private Equity
- Commodities

**DUPONT CAPITAL MANAGEMENT**

Ste. 3200, One Righter Pkwy.,  
Wilmington, DE 19320

**Chief client contact:** Kimberly Fetterman,  
institutional marketing associate,  
(302) 477-6167, fax: (302) 477-6577

**E-mail:** kimberly.a.fetterman@usa.dupont.com

**Web site:** www.dupontcapital.com

**Products/Services offered:**

DuPont Capital Management oversees \$27 billion across nine asset classes, including private equity. DuPont's Private Markets Group has managed private equity assets since 1989 and currently has more than \$3 billion in holdings and unfunded commitments for separate accounts and fund of funds.

**FIDELITY INVESTMENTS CANADA ULC**

Ste. 300, 483 Bay St., North Tower,  
Toronto M5G 2N7

**Chief client contact:** Michael Barnett,  
executive vice-president, institutional  
retirement services, (416) 217-7584,  
fax: (416) 307-5511

**E-mail:** michael.barnett.toronto@fidelity.com

**Web site:** www.fidelity.ca/institutionalsolutions

**Products/Services offered:**

- Pyramis Global Real Estate
- Pyramis U.S. Large Cap Core 130/30
- Pyramis U.S. Equity Market Neutral

**FIERA CAPITAL INC.**

Ste. 800, 1501 McGill College Ave.,  
Montreal H3A 3M8

**Chief client contact:** Sam Reda, vice-chair,  
(514) 954-3300, fax: (514) 954-3325

**E-mail:** sreda@fierayimg.com

**Web site:** www.fieracapital.com

**Products/Services offered:**

- North American Market Neutral Strategy
- Alpha Beta Strategy (L/S Global Equity Strategy with a strong Canadian emphasis and a directional bias)
- Tactical Asset Allocation Strategy (Global Macro)
- Alpha Bond Strategy (L/S Fixed Income Strategy)
- U.S. Equity Extended Quantitative Strategy (130/30)

**FULL CYCLE ENERGY INVESTMENT MANAGEMENT**

Ste. 303, 662 King St. W., Toronto M5V 1M7

**Chief client contact:** Robert Duncan, director  
of business development, (416) 850-0193,  
fax: (416) 850-0374

**E-mail:** robert.duncan@fcenergy.com

**Web site:** www.fcenergy.com

**Products/Services offered:**

Full Cycle is a Canadian-based alternative manager specializing in the energy sector. The firm's value-oriented, fundamental approach to investing, coupled with sophisticated risk management techniques, focuses on generating absolute returns while preserving client capital. Full Cycle offers energy-related investment products to Canadian and offshore investors.

- Full Cycle Energy LP
- Full Cycle Energy Canadian Offshore Fund
- Full Cycle Energy Concentrated LP

**GE ASSET MANAGEMENT**

2300 Meadowvale Blvd.,  
Mississauga, ON L5N 5P9

**Chief client contact:** Keith Smith, president,  
(905) 858-6683, fax: (905) 858-5218

**E-mail:** keith.smith@corporate.ge.com

**Web site:** www.geam.com

**Products/Services offered:**

- Infrastructure
- Private Equity
- Real Estate

**GENUS CAPITAL MANAGEMENT**

Ste. 1690, 999 West Hastings St., PO Box 2,  
Vancouver V6C 2W2

**Chief client contact:** Brent Chernenkoff, vice-  
president, institutional sales, (604) 683-4554,  
(800) 668-7366, fax: (604) 683-7294

**E-mail:** bchernenkoff@genuscap.com

**Web site:** www.genuscap.com

**Products/Services offered:**

- Market Neutral Equity Strategy
- Canadian Equity 120/20 Enhanced Active Strategy

**GOODWOOD INC.**

Ste. 201, 212 King St. W., Toronto M5H 1K5

**Chief client contact:** Cam MacDonald,  
president and chief executive officer,  
(416) 203-2022, fax: (416) 203-0734

**E-mail:** invest@goodwoodfunds.com

**Web site:** www.goodwoodfunds.com

**Products/Services offered:**

The Goodwood Fund is an RRSP-eligible, open-ended long/short equity fund founded in October 1996. Using a bottom-up, value-oriented, active and often event-driven approach to investing, Goodwood's long-stated objective to maximize total return is

**CONNOR, CLARK & LUNN FINANCIAL GROUP**

Ste. 300, 181 University Ave., Toronto M5H 3M7

**Chief client contact:** Bruce Shewfelt, head of  
institutional sales, (416) 869-7827,  
fax: (416) 363-2089

**E-mail:** bshewfelt@cclgroup.com

**Web site:** www.cclgroup.com

**Products/Services offered:**

- Global Absolute Return Strategies (Fund of Hedge Funds) – managed by Global Alpha Capital Management Ltd.
- Private Equity – managed by Banyan Capital Partners Ltd.
- High Income Products – managed by Connor, Clark & Lunn Investment Management Ltd.
- Canadian & U.S. Market Neutral Strategies – managed by Connor, Clark & Lunn Investment Management Ltd. (Quantitative Canadian & U.S. Market Neutral, Fundamental Small Cap Market Neutral, Equity Market Neutral Multi-Strategy Portfolio)
- Canadian & North American Extension Strategies (120/20, 130/30) – managed by Connor, Clark & Lunn Investment Management Ltd.
- Portable Alpha Strategies – managed by Connor, Clark & Lunn Investment Management Ltd.

**CRESTSTREET ASSET MANAGEMENT**

Ste. 1450, 70 University Ave., Toronto M5J 2M4

**Chief client contact:** Grant Bunker,  
vice-president, business development,  
(416) 864-6330, fax: (416) 862-8950

**E-mail:** gbunker@creststreet.com

**Web site:** www.creststreet.com

**Products/Services offered:**

Creststreet is an investment management firm specializing in structuring high-quality energy-focused investment products for Canadian and international institutional and high net worth investors. Since its inception in 2000, Creststreet has raised more than \$790 million for investment in resource and renewable energy companies. Creststreet manages a series of hedge funds focused on investing in the global energy sector.

**CRYSTALLINE MANAGEMENT INC.**

Ste. 2110, 1002 Sherbrooke St. W.,  
Montreal H3A 3L6

**Chief client contact:** Jean-Pierre Langevin,

sustained by investing in companies below the estimate of their true underlying worth. As a portfolio management tool, long/short funds offer the potential for increased returns while reducing overall market and portfolio risk. Goodwood's goal is to achieve positive returns in all market environments.

## GREYSTONE MANAGED INVESTMENTS INC.

Ste. 300, 1230 Blackfoot Dr., Regina, SK S4S 7G4  
**Chief client contact:** Mark Schoenhals, chief marketing officer, (306) 779-6400, fax: (306) 584-0552  
**E-mail:** mark.schoenhals@greystone.ca  
**Web site:** www.greystone.ca  
**Products/Services offered:** Greystone specializes in Canadian real estate (segregated or commingled portfolios).

## GUARDIAN CAPITAL LP

Commerce Court West, Toronto M5L 1E8  
**Chief client contact:** Nadi Naderi, vice-president, investment services, (416) 947-4039, fax: (416) 364-9634  
**E-mail:** nnaderi@guardiancapital.com  
**Web site:** www.guardiancapitalp.com  
**Products/Services offered:** Guardian Capital recently introduced an Alternative Canadian Equity Fund using an approach known as the 130/30 strategy, which allows the portfolio managers to sell short 30% of the portfolio. This strategy combines a traditional long-only equity portfolio with an overlay of short positions in unattractive stocks, offset with an overweight of equal size in attractive stocks. The objective is for the long portfolio to outperform the market and for the short portfolio to underperform the market—or, at least, to underperform the long-only portfolio. The difference (spread) is the value added.

## GWL INVESTMENT MANAGEMENT LTD.

100 Osborne St. N., Winnipeg R3C 3A5  
**Chief client contact:** Patrick Clarke, vice-president, investment counselling, (204) 946-8701, fax: (204) 946-8818  
**E-mail:** sara.mosher@gwlim.ca  
**Web site:** www.gwlim.ca  
**Products/Services offered:**

- Canadian Real Estate Investment Fund No. 1
- Mortgage Investment Fund No. 1

## HSBC CAPITAL (CANADA) INC.

Ste. 1100, 885 W. Georgia St., PO Box 1016, Vancouver V6C 3E8  
**Chief client contact:** David Mullen, chief executive officer, (604) 631-8088, fax: (604) 631-8073  
**E-mail:** hsbc\_capital@hsbc.ca  
**Web site:** www.hsbc.ca/capital  
**Products/Services offered:** HSBC Capital is the merchant banking subsidiary of HSBC Bank Canada and manages more than \$400 million of capital with a mandate to provide equity capital as well as mezzanine and bridge debt to the mid-market. These investments and loans typically support management buyouts, acquisitions, going-private transactions, leveraged buyouts, corporate growth, financial restructurings, and project and property findings.

## INTEGRA ALPHA BETA STRATEGIES

Ste. 200, 2020 Winston Park Dr., Oakville, ON L6H 6X7  
**Chief client contact:** Tristram Lett, managing director, Integra Alpha Beta Strategies, (905) 829-1131, fax: (905) 829-2726  
**E-mail:** tlett@integra.com  
**Web site:** www.integraABS.com  
**Products/Services offered:** Integra's Alpha Beta Strategies include:

- Liability Driven Investment Solutions – using portable alpha as a means of implementation
- Pure Alpha Solutions – to enhance portfolio management efficiency
- Risk Management Solutions – using currency and other hedging strategies
- Short Enabled Strategies (130/30)
- Distribution Replication

## INTEGRATED ASSET MANAGEMENT CORP.

Ste. 1200, 70 University Ave., Toronto M5J 2M4  
**Chief client contact:** David Mather, executive vice-president, (416) 933-8274, fax: (416) 360-7446  
**E-mail:** dmather@iamgroup.ca  
**Web site:** www.iamgroup.ca  
**Products/Services offered:**

- Real Estate
- Private Debt
- Private Equity
- Managed Futures
- Hedge Funds
- Structured Products

## JCCLARK LTD.

Ste. 3400, 130 Adelaide St. W., Toronto M5H 3P5  
**Chief client contact:** Sean Wynn, director of marketing, (416) 361-4533, fax: (416) 361-0128  
**E-mail:** swynn@jcclark.com  
**Web site:** www.jcclark.com  
**Products/Services offered:**

- Focused Opportunities Fund – Canadian Concentrated Long/Short Equity
- Preservation Trust – North American Long/Short Equity
- Focused Opportunities Offshore Ltd. – Offshore Canadian Concentrated Long/Short Equity
- Preservation Capital – Offshore North American Long/Short Equity

## JPMORGAN ASSET MANAGEMENT (CANADA) INC.

Ste. 1800, 200 Bay St., Toronto M5J 2J2  
**Chief client contact:** Mark Doyle, vice-president, senior client advisor, (416) 981-9109, fax: (416) 981-9196  
**E-mail:** mark.x.doyle@jpmchase.com  
**Web site:** www.jpmorgan.com/iam  
**Products/Services offered:**

- Hedge Fund of Funds
- Multi-Strategy Hedge Funds
- Currency Overlay
- Direct Real Estate
- REITs
- Infrastructure
- Private Equity Fund of Funds
- Emerging Markets Equity and Debt

## KCS FUND STRATEGIES INC.

Ste. 2150, 555 West Hastings St., PO Box 12139, Vancouver V6B 4N6  
**Chief client contact:** Daryl Purdy, director,

business development, (604) 730-0729 ext. 225, fax: (604) 730-0721  
**E-mail:** dpurdy@kcsfunds.com  
**Web site:** www.kcsfunds.com  
**Products/Services offered:**

- Fund of Hedge Funds for Institutional and Accredited Individual Investors
- Managed Accounts – Hedge Fund Portfolios and Portable Alpha Strategies for Institutional Investors
- Alternative Investment Consulting for Institutional Investors

## KEEL CAPITAL MANAGEMENT INC.

200 Waterfront Dr., Bedford, NS B3A 4J4  
**Chief client contact:** Karen Henderson, vice-president, client development, (902) 444-8086, fax: (902) 444-8088  
**E-mail:** karen.henderson@keelcapital.ca  
**Web site:** www.keelcapital.ca  
**Products/Services offered:** Keel Capital Management Inc. offers institutional investors two fund-of-funds options, both of which employ a wide array of diversified alternative investment strategies. As well, Keel offers investors a liability driven strategy, which allows investors to effectively hedge liabilities while achieving the all-important alpha needed to manage plan costs. To generate alpha, this product utilizes Keel's two fund-of-funds.

## KENSINGTON CAPITAL PARTNERS LIMITED

Ste. 1900, 1250 René-Lévesque Blvd. W., Montreal H3B 4W8  
**Chief client contact:** Graeme Johnson, managing director, (514) 448-9270, fax: (514) 448-9273  
**E-mail:** gjohnson@kcpl.ca  
**Web site:** www.kcpl.ca  
**Products/Services offered:** Kensington Capital Partners Limited is a private equity fund manager that concentrates on investing with and alongside Canadian and international buyout managers. The firm also invests with venture capital and mezzanine managers. Kensington offers a Canadian, Global and International Private Equity Fund of Fund.

## LANDRY MORIN INC.

Ste. 2105, 1010 Sherbrooke St. W., Montreal H3A 2R7  
**Chief client contact:** Nicolas Dang, analyst, (514) 985-1138, fax: (514) 282-1123  
**E-mail:** ndang@landrymorin.com  
**Web site:** www.landrymorin.com  
**Products/Services offered:** Landry Morin exploits a price momentum-based approach to stock selection to generate above-average market returns. The firm's purely quantitative approach uses a proprietary algorithm based on a well-documented and persistent phenomenon of continuation of medium-term returns. Landry Morin offers four momentum funds: Long Short Market Neutral, Large Cap Canadian, Small Cap Canadian and U.S.

## LEGG MASON CANADA INC.

Ste. 1400, 320 Bay St., Toronto M5H 4A6  
**Chief client contact:** David Gregoire, vice-president and co-business head, (800) 565-6781, fax: (416) 860-0628  
**E-mail:** dgregoire@leggmasoncanada.com

**Web site:** www.leggmasoncanada.com

**Products/Services offered:**

- Permal Fixed Income Holdings N.V.
- Permal FX, Financials & Futures Ltd. (Global Macro)
- Permal Long Short Global Equity Holdings N.V.
- Permal Investment Holdings N.V. (Multi-Strategy)
- Permal European Holdings N.V. (USD)
- Permal Japan Holdings N.V.
- Permal Emerging Markets Holdings N.V.
- Permal Asian Holdings N.V.
- Permal MMF (LUX) Natural Resources Fund
- Legg Mason Absolute Return Master Trust



MACQUARIE

**MACQUARIE NORTH AMERICA LTD.**

CP Tower, TD Centre, 100 Wellington St. W., 22nd Fl., PO Box 234, Toronto M4T 2K2

**Chief client contact:** James Cowan, managing director, (416) 607-5151, fax: (416) 607-5051

**E-mail:** james.cowan@macquarie.com

**Web site:** www.macquarie.com

**Products/Services offered:**

With assets under management of C\$187 billion (as of 03/31/07), Macquarie is an alternative asset manager specializing in infrastructure, private equity, commodities, hedge and real estate in both the listed and unlisted areas, including segregated accounts. Macquarie has more than 10,500 employees in 24 countries, including more than 1,000 in the Americas.

**MAESTRO REAL ESTATE ADVISORS**

Ste. 1100, 485 McGill St., Montreal H2Y 2H4

**Chief client contact:** Pierre Ferland, president and chief operating officer, (514) 871-1268 ext. 4709, fax: (514) 871-8266

**E-mail:** pferland@maestro-management.com

**Web site:** www.maestro-management.com

**Products/Services offered:**

- Capital Raising Through Funds (seniors housing, student housing, value added)
- Asset Management
- Property Management
- Investment
- Project Development
- Acquisition, Disposition, Financing
- Leasing



**MARRET ASSET MANAGEMENT INC.**

Ste. 2304, 150 King St. W., Toronto M5H 1J9

**Chief client contact:** Laurence Cashin, vice-president, (416) 214-5800

**Web site:** www.marret.ca

**Products/Services offered:**

Marret offers a long-short high-yield fund employing capital structure arbitrage on non-investment-grade debt issuers. Marret identifies valuation inconsistencies between securities in a company's capital structure. The

firm focuses on Canadian companies with debt in the U.S. high-yield market and has a large team of industry-specialized research analysts. This low-volatility strategy provides equity-like returns with fixed income risk levels.

**MIDDLEFIELD GROUP**

1 First Canadian Place, 58th Fl., PO Box 192, Toronto M5X 1A6

**Chief client contact:** Nancy Tham, senior vice-president, marketing, (416) 847-5349, fax: (416) 362-7925

**E-mail:** ntham@middlefield.com

**Web site:** www.middlefield.com

**Products/Services offered:**

Middlefield's investment products include resource funds focused on the oil and gas, oil sands, mining and uranium sectors, as well as income funds, mutual funds and real estate funds.

**MONDIALE ASSET MANAGEMENT LTD.**

Ste. 2340, 650 West Georgia St., Vancouver V7G 1C2

**Chief client contact:** Vincent Grdina, principal, (604) 688-9250, fax: (604) 688-7165

**E-mail:** info@mondiale.ca

**Web site:** www.mondiale.ca

**Products/Services offered:**

Mondiale has provided quantitative alternative investment advisory services for more than nine years to an international roster of institutional clients, including pension funds, retail mutual funds and hedge fund of funds. The firm utilizes systematic, momentum-based, short-term (from hours to days) investment strategies that primarily trade across global equity indexes. Other products and services include the Mondiale Trading Program and the Mondiale Offshore Fund.

**MONTRUSCO BOLTON INVESTMENTS**

1250 René-Lévesque Blvd. W., Montreal H3B 5J5

**Chief client contact:** Richard Guay, senior vice-president, (514) 842-6464

**E-mail:** info@montruscobolton.com

**Web site:** www.montruscobolton.com

**Products/Services offered:**

- Portable Alpha Strategy
- Equity Long/Short Strategy
- Global Macro Strategy
- Hedge Fund of Funds
- More than \$1 billion in Absolute Return Strategies

**MORGAN STANLEY INVESTMENT MANAGEMENT**

Ste. 3700, 181 Bay St., PO Box 776, Toronto M5J 2T3

**Chief client contact:** Michael Chwalka, executive director, (416) 943-8379, fax: (416) 943-8665

**E-mail:** michael.chwalka@morganstanley.com

**Web site:** www.morganstanley.com/im

**Products/Services offered:**

- Fund of Hedge Funds
- Private Equity Fund of Funds
- Direct Investment Hedge Funds
- Multi-Strategy Hedge Funds
- Real Estate
- Portable Alpha
- Commodities
- Currency
- Liability Driven Investments
- Global Portfolio Solutions

**NIAGARA CAPITAL PARTNERS LTD.**

Ste. 250, Brookfield Place, 181 Bay St., Toronto M5J 2T3

**Chief client contact:** Michael Grant, president, (416) 350-2898, fax: (416) 364-0572

**E-mail:** mgrant@niagaracapital.ca

**Web site:** www.niagaracapital.ca

**Products/Services offered:**

Niagara is the GP of two feeder funds designed to provide institutional investors access to the Friedberg Global Macro Hedge Fund (FGMHF), a multi-strategy product managed by Albert Friedberg, a Canadian portfolio manager of alternative investment strategies since 1971. Designed to preserve capital and produce absolute returns, the FGMHF has, since December 2001, compounded at 13.5%, with volatility of 11% and zero correlation to stocks.

**PRESIMA INC.**

Ste. 400, 1000, Place Jean-Paul Riopelle, Montreal H2Z 2B6

**Chief client contact:** Louis Tremblay, director, business development, (514) 673-1476, fax: (514) 673-1378

**E-mail:** ltremblay@presima.com

**Web site:** www.presima.com

**Products/Services offered:**

Global REITs investment strategies:

- Global Relative Return Strategy: Long-Only, "High Conviction"
- Global Ex-U.S. Relative Return Strategy: Long-Only, "High Conviction"
- Global Absolute Return Strategy: Long, Short and Pair-Trades Positions
- Global Participation Strategy: Active in Pre-IPOs, IPOs, Micro-CAPs

**PRIVEQ CAPITAL FUNDS**

Ste. 711, 1500 Don Mills Rd., Toronto M3B 3K4

**Chief client contact:** Bradley Ashley, managing partner, (416) 447-3330, fax: (416) 447-3331

**E-mail:** deal@priveq.ca

**Web site:** www.priveq.ca

**Products/Services offered:**

PRIVEQ Capital Funds manages a private equity portfolio with assets of \$85 million. PRIVEQ was formed to respond to the absence of value-added equity in the \$3 million to \$7 million range. Investing on an equity or quasi-equity basis, the firm provides "tailor-made equity solutions" to profitable growing companies that require expansion, buyout or buy-in capital. Since its inception, PRIVEQ is the market leader for private equity in this space. As an equity partner, PRIVEQ not only commits capital utilizing a highly expedited investment approach, but also provides real value-added assistance post-investment to its portfolio companies.

**QUADREXX ASSET MANAGEMENT INC.**

Ste. 1501, 20 Bay St., Toronto M5J 2N8

**Chief client contact:** Miklos Nagy, president and chief executive officer, (416) 216-4632, fax: (416) 216-4625

**E-mail:** nagy@quadrex.com

**Web site:** www.quadrex.com

**Products/Services offered:**

- Canadian Hedge Watch Index Plus, once launched, will be an investible index of Canadian hedge funds, intended to outperform a non-investible hedge fund index.
- Quadrex Cheops Enriched Long-Short

Fund, a Canadian long-short fund that applies fundamental, quantitative and technical tools.

- Quadrex Market Neutral Performance Fund, a multi-strategy fund of hedge funds with access to at least 40 managers' returns.

## ROI CAPITAL

43 Colborne St., 3rd Fl., Toronto M5E 1E3

**Chief client contact:** Ari Khaihra, investment analyst, (416) 361-6162 ext. 112, fax: (416) 361-3013

**E-mail:** akhaihra@roicapital.ca

**Web site:** www.roicapital.ca

### Products/Services offered:

- Mezzanine/Sub-debt Financing
- Mortgage Financing

## ROSSEAU ASSET MANAGEMENT LTD.

Ste. 2920, 181 Bay St., PO Box 736, Toronto M5J 2T3

**Chief client contact:** Bryan DeLaurier, vice-president, (416) 777-0794, fax: (416) 777-0718

**E-mail:** bdelaurier@rosseau.com

**Web site:** www.rosseau.com

### Products/Services offered:

Rosseau Asset Management's objective is to maximize long-term capital appreciation through Special Situation Investing in North America, with a Canadian focus. Rosseau Limited Partnership, the flagship fund, has returned approximately 30% on an average compound rate of return basis since its inception on Dec. 31, 1998.

## SCIVEST ALTERNATIVE STRATEGIES INC.

Ste. 2400, 120 Adelaide St. W., PO Box 23, Toronto M5H 1T1

**Chief client contact:** Vincent Yuen, director, corporate development, (416) 304-6800, fax: (416) 304-6832

**E-mail:** vincent.yuen@scivest.com

**Web site:** www.scivest.com

### Products/Services offered:

- SciVest Conservative Market Neutral Equity Fund
- SciVest Market Neutral Equity Fund
- SciVest Aggressive Market Neutral Equity Fund
- SciVest Global Long-Short Equity Fund
- SciVest Net Short Equity Fund
- SciVest Commodity Index PLUS Fund
- SciVest Oil Sands Index PLUS Fund

## SSARIS ADVISORS LLC

695 East Main St., Stamford, CT 06901

**Chief client contact:** Linda Fountain, client service manager, (203) 328-7200, fax: (203) 328-7299

**E-mail:** lfountain@ssaris.com

**Web site:** www.ssariss.com

### Products/Services offered:

- SSARIS provides alternative investment solutions primarily to the institutional marketplace. The firm is a single-strategy manager as well as a fund of funds. SSARIS is a subsidiary of State Street Global Advisors.
- SSARIS Multi-Manager Absolute Return Fund
  - SSARIS Relative Value Strategy
  - SSARIS Global Long/Short Equity Strategy

## STANDARD LIFE INVESTMENTS INC.

Ste. 700, 1001 de Maisonneuve Blvd. W., Montreal H8N 3E9

**Chief client contact:** Danielle Morin, senior vice-president, distribution and client services, (514) 499-2408, fax: (514) 499-4340

**E-mail:** danielle.morin@standardlife.ca

**Web site:** www.sli.ca

### Products/Services offered:

- Private Equity
- Real Estate (Physical and Global REITs)
- Mortgages

## STATE STREET GLOBAL ADVISORS

Ste. 4530, TD Canada Trust Tower, 161 Bay St., Toronto M5J 2S1

**Chief client contact:** Robert Weston, managing director, marketing and client relations, (416) 956-2465, fax: (416) 956-2464

**E-mail:** robert\_weston@ssga.com

**Web site:** www.ssga.com

### Products/Services offered:

- SSgA U.S. Long/Short Market Neutral
- SSgA Market Neutral European Strategy
- SSgA Market Neutral Japanese Strategy
- SSgA Market Neutral Global Strategy
- SSgA CM Limited Duration Alpha Fund, Ltd.
- SSgA CM Absolute Return Mortgage Fund, Ltd.
- SSgA CM Absolute Return Global Rates Fund, Ltd.
- SSgA CM Multi-Alpha Fund, Ltd.
- SSgA CM U.K. Equity Market Neutral Fund, Ltd.
- SSgA CM Canada Equity Market Neutral Fund, Ltd.
- SSgA CM Capital Structure Arbitrage Fund, Ltd.
- SSgA CM Emerging Equity Market Neutral Fund, Ltd.
- SSgA CM Global Macro Fund, Ltd.
- SSgA CM Absolute Return Credit Fund, Ltd.



## TD ASSET MANAGEMENT INC. (TDAM)

161 Bay St., 34th Fl., Toronto M5J 2T2

**Chief client contact:** Robin Lacey, managing director, (416) 944-6313, fax: (416) 944-6158

**E-mail:** robin.lacey@tdam.com

**Web site:** www.tdassetmanagement.com

### Products/Services offered:

- TDAM seeks to provide its institutional clients with risk-controlled investment outcomes using fundamental and quantitative approaches to alternative investing. These proven skill-based alpha strategies offer moderate leverage, high transparency and monthly liquidity.
- TD Emerald Multi-Strategy Absolute Return Fund
  - TD Emerald Canadian Equity Market Neutral Fund
  - TD Emerald U.S. Equity Market Neutral Fund
  - TD Emerald North American Equity Pairs Fund
  - Plus a stable of seven Portable Alpha Funds

## TD CAPITAL PRIVATE EQUITY INVESTORS

79 Wellington St. W., 6th Fl., Toronto M5K 1A2

**Chief client contact:** John Greenwood, managing director, (416) 308-6316, fax: (416) 983-9763

**E-mail:** peinvestors@tdcapital.com

**Web site:** www.tdcapital.com

### Products/Services offered:

TD Capital currently manages more than \$2 billion in private equity commitments through its global fund of funds program and through a series of separately managed, customized accounts tailored to meet the needs of individual investors.



**UBS** Global Asset Management

## UBS GLOBAL ASSET MANAGEMENT

Ste. 3900, 161 Bay St., Toronto M5J 2S1

**Chief client contact:** Peter Clarke, managing director, head of Canada, (416) 681-5205, fax: (416) 681-5100

**E-mail:** peter-d.clarke@ubs.com

**Web site:** www.ubs.com

### Products/Services offered:

- Absolute Return (Global Asset Allocation, Global Fixed Income)
- 130/30 Equity (U.S., European & Asian)
- Infrastructure (Global Infrastructure)
- Real Estate (U.S., European & Global)
- Hedge Funds – Single Manager (Multi-Strategy, Quantitative Trading, Quantitative Equity, Long/Short Equity, Convertible Arbitrage, Currency and Interest Rates, Commodities, Credit)
- Hedge Funds – Multi-Manager [Global Equity 130/30, Market Neutral, Non-Market Neutral, Strategy Specific (Stable Growth, Special Situations, Trading, Event-Driven, Relative Value, Long/Short)]

## VERTEX ONE ASSET MANAGEMENT INC.

Ste. 1920, 1177 West Hastings St., Vancouver V6E 2K3

**Chief client contact:** David Wallin, vice-president, (604) 681-5183, fax: (604) 681-5146

**E-mail:** dave@vertexone.com

**Web site:** www.vertexone.com

### Products/Services offered:

The Vertex Fund is a domestic multi-strategy fund. It focuses on event-driven strategies, which include merger arbitrage, relative value, longs, shorts, option strategies, distressed and special situations. The Vertex Offshore Fund is domiciled in the Cayman Islands, and the offshore duplicates the domestic Vertex Fund.

## YALETOWN VENTURE PARTNERS

Ste. 301, 1224 Hamilton St., Vancouver V6B 2S8

**Chief client contact:** Steven Hnatiuk, partner, (604) 688-7807

**E-mail:** steve@yaletown.com

**Web site:** www.yaletown.com

### Products/Services offered:

- Institutional Venture Capital Investment Management
- Clean Energy Technology Venture Capital Investment Focus
- Information Technology Venture Capital Investment Focus
- British Columbia, Washington, Oregon Venture Capital Market Focus