

# 2009 CAPITAL ACCUMULATION PLAN SUPPLIERS DIRECTORY

**A=** Administration/Recordkeeping Services

**B=** Investment Management Services

**C=** Third-party Services - Administration/Recordkeeping

**D=** Third-party Services - Investment Management

**E=** Third-party Services - GICs

## **AGF INVESTMENTS INC.**

66 Wellington Street West, Toronto M5K 1E9

**Contact:** Gary Wing, senior vice-president, institutional

**Tel:** 416-865-4288

**Email:** gary.wing@agf.com

**Website:** www.agfinvestments.com

**Services:** B

**Assets Under Management:**

**DC:** \$41.7 mil

**Group RRSPs:** \$336.1 mil

**TFSAs:** \$36.1 mil

**LIF/RRIFs:** \$1,641.3 mil

## **BMO FINANCIAL GROUP - GRS**

1 First Canadian Place, 54th Fl., P.O. Box 150, Toronto M5X 1H3

**Contact:** John McGuire

**Tel:** 416-359-7097

**Fax:** 416-359-4088

**Email:** john.mcguire@bmonb.com

**Services:** A, D, E

Data unavailable due to changes in BMO's recordkeeping practice.

## **BUCK CONSULTANTS**

Suite 1500, 95 Wellington Street West, Toronto M5J 2N7

**Contact:** Marina Scassa, director, communication and sales support

**Tel:** 416-865-0060

**Fax:** 416-865-1301

**Email:** marina.scassa@buckconsultants.com

**Website:** buckconsultants.com

**Services:** A

**Assets Under Management:**

**DC:** \$794.9 mil

**Group RRSPs:** \$502.0 mil

**DPSPs:** \$309.6 mil

**EPSPs:** \$560.1 mil

**LIF/RRIFs:** \$15.1 mil

## **CIBC GLOBAL ASSET MANAGEMENT INC.**

Suite 3200, 1000 de la Gauchetière West, Montreal H3B 4W5

**Contact:** Michel Jalbert, vice-president, head of institutional business development and marketing

**Tel:** 514-876-6907

**Fax:** 514-875-9364

**Email:** michel.jalbert@cibc.ca

**Website:** www.cibcam.com

**Services:** B, D

**Assets Under Management:**

**DC:** \$256 mil; Total: \$55,279 mil

**% Assets managed internally:** 100%

## **CO-OPERATORS LIFE INSURANCE COMPANY**

1920 College Avenue, Regina S4P 1C4

**Contact:** Carl Dueck, investment fund analyst

**Tel:** 306-347-6556

**Fax:** 306-347-6104

**Email:** carl\_dueck@cooperators.ca

**Website:** www.cooperators.ca

**Services:** A, B

**Assets Under Management:**

**DC:** \$591.4 mil

**Group RRSPs:** \$30.1 mil

**LIF/RRIFs:** \$5.1 mil

**% Assets managed by subsidiary:** 69.2%

**Name of subsidiary:** Addenda Capital Inc.

**% Assets managed by sub-advisors:** 30.8%

**Names of sub-advisors:** Barclays Global Investors

Canada Ltd.; Fidelity Investments Canada Ltd.;

Invesco Trimark; Greystone Managed Investments

Inc.; McLean Budden Ltd.; Sprucegrove Investment Management Ltd.

## **DESJARDINS**

1 Complexe Desjardins South Tower, 21st Fl., Montreal H5B 1E2

**Contact:** David Charbonneau, senior director, business development administrative department

**Tel:** 514-350-8700 ext. 2335

**Fax:** 514-285-8766

**Email:** david.charbonneau@dfs.ca

**Website:** www.dfs.ca

**Services:** A, B, C

**Assets Under Management:**

**DC:** \$541.7 mil  
**Group RRSPs:** \$1,234.7 mil  
**DPSPs:** \$43.1 mil  
**TFSAs:** \$0.1 mil  
**LIF/RRIFs:** \$2.3 mil  
**Other Non-registered:** \$14.6 mil

**FRANKLIN TEMPLETON INVESTMENTS  
(FRANKLIN TEMPLETON INSTITUTIONAL)**  
Suite 1400, 200 King Street West,  
Toronto M5H 3T4  
**Contact:** Duane Green, senior vice-president,  
institutional investment services  
**Tel:** 416-957-6165  
**Fax:** 416-364-6643  
**Email:** dgreen2@franklintempleton.ca  
**Website:** www.franklintempletoninstitutional.ca  
**Services:** A, B  
**Assets Under Management:**  
**DC:** \$1,911.2 mil  
**% Assets managed internally:** 100%

**GREAT-WEST LIFE**  
255 Dufferin Avenue, London, Ont. N6A 4K1  
**Contact:** Jeff Aarssen, vice-president, distribution,  
group retirement services  
**Tel:** 519-435-7038  
**Fax:** 519-435-7800  
**Email:** jeff.aarssen@gwl.ca  
**Website:** www.greatwestlife.com  
**Services:** A, B  
**Assets Under Management:**  
**DC:** \$7,529.6 mil  
**Group RRSPs:** \$8,936.6 mil  
**DPSPs:** \$779.8 mil  
**LIF/RRIFs:** \$362.8 mil  
**Other Non-registered:** \$529.4 mil

**INDUSTRIAL ALLIANCE INSURANCE &  
FINANCIAL SERVICES INC.**  
1080 Grande Allée West, P.O. Box 1907, Station  
Terminus, Quebec G1K 7M3  
**Contact:** Frédéric Tremblay, coordinator, actuarial  
services and marketing  
**Tel:** 418-684-5000 ext. 4248  
**Fax:** 418-684-5187  
**Email:** frederic.tremblay@inalco.com  
**Website:** www.inalco.com/english/index.jsp  
**Services:** A, B  
**Assets Under Management:**  
**DC:** \$954.3 mil; Clients: 721; Lives: 50,233  
**Group RRSPs:** \$870.1 mil; Clients: 2,915; Lives: 75,112  
**DPSPs:** \$105.1 mil; Clients: 580; Lives: 20,064

**TFSAs:** \$0.1 mil; Clients: 12; Lives: 65  
**LIF/RRIFs:** \$28.4 mil; Clients: 130; Lives: 312  
**Other Non-registered:** \$110.5 mil; Clients: 84;  
Lives: 2,224  
**% Assets managed internally:** 46.4%  
**% Assets managed by sub-advisors:** 53.6%

**INVESCO**  
Suite 700, 120 Bloor Street East,  
Toronto M4W 1B7  
**Contact:** Bruce Winch, senior vice-president,  
institutional investments  
**Tel:** 416-324-7448  
**Fax:** 416-590-7742  
**Email:** bruce.winch@invesco.com  
**Website:** www.institutional.invesco.ca  
**Services:** B, D  
**Assets Under Management:**  
**DC:** \$889 mil  
**Group RRSPs:** \$1,778 mil  
**DPSPs:** \$296 mil  
**% Assets managed internally:** 100%

**LEGG MASON CANADA INC.**  
220 Bay Street, 4th Fl., Toronto M5J 2W4  
**Contact:** David Gregoire, managing director, head  
of distribution  
**Tel:** 416-594-2979  
**Email:** dgregoire@leggmasoncanada.com  
**Website:** www.leggmasoncanada.com  
**Services:** B  
**Assets Under Management:** \$7,182 mil; Clients: 10  
**% Assets managed by subsidiaries:** 100%  
**Names of subsidiaries/sub-advisors:**  
Batterymarch Financial Management; Brandywine  
Global Investment Management; Global Currents  
Investment Management; ClearBridge Advisors;  
Legg Mason Capital Management; Esemplia  
Emerging Markets; Western Asset Management;  
Legg Mason Global Asset Allocation

**MACKENZIE FINANCIAL CORP.**  
180 Queen Street West, Toronto M5V 3K1  
**Contact:** Rob Neish, senior vice-president, group plans  
**Tel:** 416-967-2311  
**Fax:** 416-922-5660  
**Email:** rneish@mackenziefinancial.com  
**Website:** www.mackenziefinancial.com  
**Services:** A, B  
**Assets Under Management:**  
**DC:** \$161 mil  
**Group RRSPs:** \$767 mil  
**DPSPs:** \$67 mil

**TFSAs:** \$0.06 mil

**Other Non-registered:** \$5 mil

**% Assets managed internally:** 80.6%

**% Assets managed by subsidiaries:** 4.2%

**Name of subsidiaries:** Bluewater Investment Management Inc.; Henderson Global Investors Ltd.

## MANULIFE FINANCIAL

500 King Street North, Waterloo, Ont. N2J 4C6

**Contact:** Nancy Campbell, assistant vice-president, marketing; Jacqueline Hughes, financial analyst

**Tel:** 519-747-7000

**Fax:** 519-747-6182

**Email:** nancy\_campbell@manulife.com;

jacquie\_hughes@manulife.com

**Website:** groupsavings.manulife.com

**Services:** A, B

### Assets Under Management:

**DC:** \$5,623 mil; Clients: 1,901; Lives: 247,554

**Group RRSPs:** \$4,288 mil; Clients: 2,514;

Lives: 295,450

**DPSPs:** \$631 mil; Clients: 276; Lives: 96,099

**EPSPs:** \$21 mil; Clients: 11; Lives: 3,106

**LIF/RRIFs:** \$59 mil; Clients: 2; Lives: 1,179

**Other Non-registered:** \$61 mil; Clients: 132; Lives: 30,216

**% Assets managed internally:** 15%

**% Assets managed by subsidiary:** 35%

**% Assets managed by sub-advisor:** 50%

**Name of subsidiary:** MFC Global Investment Management

**Name of sub-advisors:** McLean Budden Ltd.; Jarislowsky Fraser Ltd.; Seamark Asset Management Ltd.; AIM Trimark; Leith Wheeler Investments; Fidelity Investments; Greystone Managed Investments; CIBC Global Asset Management; Phillips, Hager & North Investment Management Ltd.; Franklin Templeton Investments Corp.

## MAWER INVESTMENT MANAGEMENT LTD.

900, 603 - 7th Avenue SW, Calgary T2P 2T5

**Contact:** Jamie Hyndman, director of marketing

**Tel:** 403-267-1974

**Fax:** 403-262-4099

**Email:** jhyndman@mawer.com

**Website:** www.mawer.com

**Services:** B

### Assets Under Management:

**DC:** \$133.3 mil

**% Assets managed internally:** 100%

## MORNEAU SOBECO

1 Morneau Sobeco Centre, Suite 700, 895 Don Mills Road, Toronto M3C 1W3

**Contact:** Idan Shlesinger, managing partner, iCAP services

**Tel:** 416-385-2116

**Fax:** 416-445-7989

**Email:** ishlesinger@morneausobeco.com

**Website:** www.morneausobeco.com

**Services:** A, D, E

### Assets Under Management:

**DC:** Clients: 38; Lives: 40,806

**Group RRSPs:** Clients: 18; Lives: 32,309

## NATIONAL BANK TRUST INC.

1100 University Street, 12th Fl., Montreal H3B 2G7

**Contact:** Robert A. Daigneault, vice-president, institutional client services

**Tel:** 514-871-7361

**Fax:** 514-871-7147

**Email:** robert.daigneault@bnc.ca

**Services:** B, D

### Assets Under Management:

**DC:** \$39.8 mil; Clients: 105; Lives: 3,368

**Group RRSPs:** \$1,908.7 mil; Clients: 1,347;

Lives: 56,860

**DPSPs:** \$59.5 mil; Clients: 293; Lives: 9,328

**LIF/RRIFs:** \$293.3 mil; Clients: 68; Lives: 2,942

**Other Non-registered:** \$1,581.4 mil; Clients: 8; Lives: 10,653

**% Assets managed by sub-advisors:** 100%

## RBC ASSET MANAGEMENT INC.

155 Wellington Street West, 21st Fl., Toronto M5V 3K7

**Contact:** Denise Costa, national sales manager, group financial services

**Tel:** 416-955-6032

**Fax:** 416-955-5196

**Email:** denise.costa@rbc.com

**Website:** www.rbcgfs.com

**Services:** A, B

### Assets Under Management:

**Group RRSPs:** \$2,013.9 mil

**DPSPs:** \$95 mil

**Other Non-registered:** \$51.3 mil

**% Assets managed internally:** 94%

**% Assets managed by sub-advisors:** 6%

**Names of sub-advisors:** O'Shaughnessy Asset Management, LLC; State Street Global Advisors, Ltd.

## RUSSELL INVESTMENTS CANADA LTD.

1 First Canadian Place, Suite 5900,  
100 King Street West, Toronto M5X 1E4

**Contact:** Mike Sandrasagra, senior client executive

**Tel:** 416-640-6898

**Fax:** 416-362-4494

**Email:** msandrasagra@russell.com

**Website:** www.russell.com/ca

**Services:** B, D

**Assets Under Management:**

**DC:** \$1,185.1 mil

**% Assets managed internally:** 100%

## SEI INVESTMENTS CANADA

Suite 1600, 70 York Street, Toronto M5J 1S9

**Contact:** Terry Cameron, marketing director

**Tel:** 416-847-6371

**Fax:** 416-777-9093

**Email:** tlicameron@seic.com

**Website:** www.seic.com

**Services:** B, C

## THE STANDARD LIFE ASSURANCE COMPANY OF CANADA

1245 Sherbrooke Street West, Montreal H3G 1G3

**Contact:** Nicolas Genois, manager, group savings and retirement, pricing and profitability

**Tel:** 514-499-7999 ext. 5587

**Fax:** 514-499-8858

**Email:** nicolas.genois@standardlife.ca

**Website:** www.standardlife.ca

**Services:** A, B

**Assets Under Management:**

**DC:** \$5,585.5 mil

**Group RRSPs:** \$4,490.5 mil

**DPSPs:** \$811.0 mil

**EPSPs:** \$51.2 mil

**TFSAs:** \$1.9 mil

**LIF/RRIFs:** \$175.2 mil

**Other Non-registered:** \$339.0 mil

**% Assets managed internally:** 51.8%

**% Assets managed by subsidiaries:** 1.2%

**Name of subsidiary:** SLMF

**% Assets managed by sub-advisors:** 47.0%

**Names of sub-advisors:** Addenda; Alliance Bernstein; Beutel Goodman; Bissett; Bona Vista; Brandes; Connor, Clark & Lunn Investment Management; Ethical; Fidelity; Foyston Gordon; Frank Russell; GE Asset Management; Greystone; Guardian; Howson Tattersall; HSBC; Integra; Jarislowsky Fraser; Mawer; McLean Budden; Phillips, Hager & North; Sceptre; Schroders; Templeton; UBS Global; Invesco Trimark; Artio; Sprucegrove

Investment Management; J. Zechner; Morgan Stanley; Barclays Global Investors; MFS Investment Management; Natcan; AXA Rosenberg

## SUN LIFE ASSURANCE COMPANY OF CANADA

225 King Street West, Toronto M5V 3C5

**Contact:** Thomas Reid, senior vice-president, group retirement services

**Tel:** 416-408-8990

**Fax:** 416-595-9139

**Email:** thomas.reid@sunlife.com

**Website:** www.sunlife.ca

**Services:** A, B

**Assets Under Management:**

**DC:** \$3,912.2 mil

**Group RRSPs:** \$3,984.8 mil

**DPSPs:** \$576.9 mil

**EPSPs:** \$132.3 mil

**TFSAs:** \$0.8 mil

**LIF/RRIFs:** \$233.6 mil

**Other Non-registered:** \$317.5 mil

**% Assets managed internally:** 35.3%

**% Assets managed by subsidiaries:** 64.7%

**Name of subsidiaries:** McLean Budden; MFS

## TD ASSET MANAGEMENT

161 Bay Street, 34th Fl., Toronto M5J 2T2

**Contact:** Robin Lacey, head of relationship management

**Tel:** 416-944-6313

**Email:** robin.lacey@tdam.com

**Website:** www.tdaminstitutional.com

**Services:** A

**Assets Under Management:**

**DC:** \$4,7556.0 mil

**Group RRSPs:** \$123.08 mil

**% Assets managed internally:** 100%

## TD FUTURE BUILDER

161 Bay Street, 32nd Fl., TD Canada Trust Tower, Brookfield Place, Toronto M5J 2T2

**Contact:** Mark Ross, national sales manager

**Tel:** 416-308-3258

**Fax:** 416-983-3694

**Email:** mark.ross@td.com

**Website:** www.tdcanadatrust.com/groupsavings/

**Services:** A

**Assets Under Management:**

**Group RRSPs:** Clients 2,676; Lives: 54,929