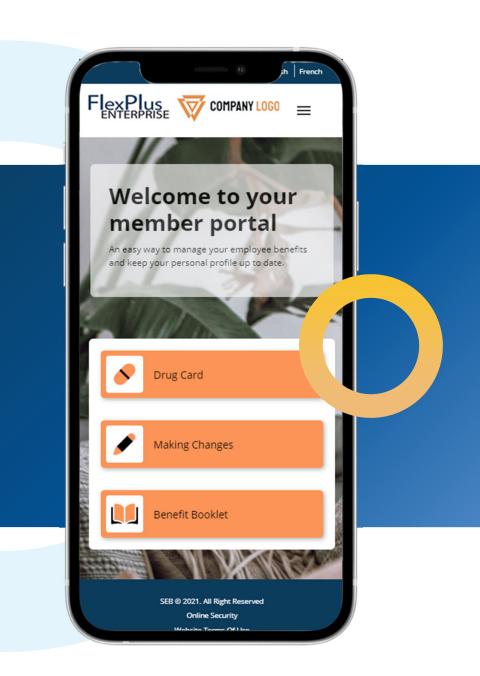
administrative services inc.

FlexPlus® ENTERPRISE

Modern Scalable Benefits Technology for Small and Medium Enterprises



Benefits Trends Rising Expectations

"By 2025, 75% of the workforce will be comprised of millennials who will expect the employer to keep up with and equip them with technology.....**The right technology can attract staff and improve retention**."¹ "Flexibility may be the watchword for plan design in 2021 and beyond..."³

"Providing a great employee experience" & "Enabling Innovation" to stay competitive are in the top 10 Priorities for Companies world-wide.²



1. https://www.epicor.com/en-ca/blog/innovate/rising-to-millennials-tech-expectations-in-the-workplace/

2. 2022 McLean & Company HR Trends.

3. 2021 Benefits Canada Healthcare Survey

Small & Medium Businesses Big Challenges



Small & Medium 99% of Employer Businesses

- Increasing desire for unique and flexible plans to attract & retain talent
- Expectations for userfriendly digital interfaces



Small 97.9% 1-99 Employees Large 0.2% > 500 Employees

Visibility

Visibility to client data for improved client management and experience

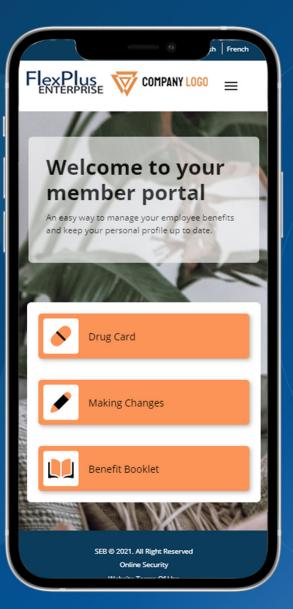
Flexibility

Plan Designs to reflect the needs of today's workforce

Automation Streamlined workflows throughout the benefits lifecycle



Small 97.9% 1-99 Employees Medium 1.9% 100-499 Employees Large 0.2%> 500 Employees



FlexPlus[®] ENTERPRISE The Smart Solution

Modern, scalable benefits technology designed for the administration of group benefits for small and medium-sized companies.



Fully White Labeled

Bi-lingual, cloud-based, SAAS solution, loaded with advanced features and enterprise-scale functionalities



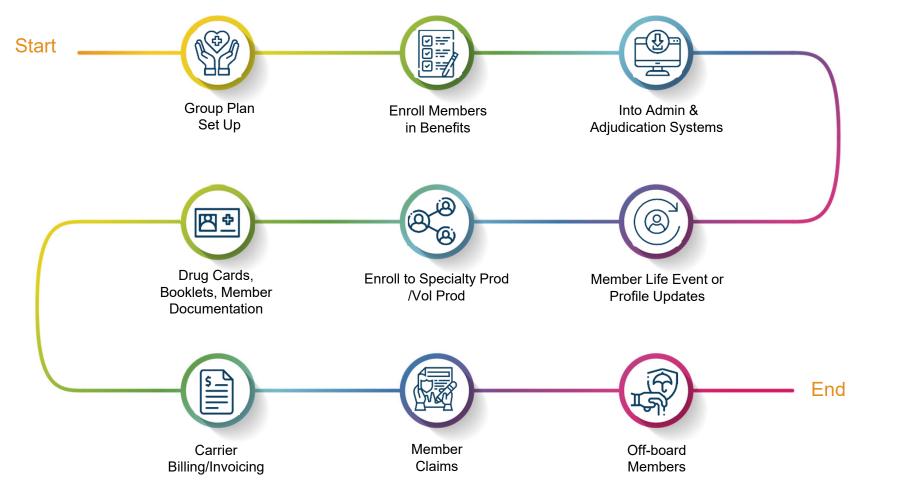
Technology to Empower

- Save time & optimize operations
- Automate daily tasks
- Minimize data risk, errors & omissions
- Reduce liability
- Protect member data
- Configure & support all plan designs
- Delight plan sponsors and members

Plan Sponsor	Plan Sponsor			Exp	ort to Excel +	Create new pl	an sponsor
1 Carrier	-						_
adjudicator	Search by code, name, or policy m	imber					Q
📇 All Members	✓ Show advanced filters						
Member Processing >	NAME 11	DILUNG GROUP	RENEWAL DATE	LAST RENEWAL DATE	CARRIER	STATUS	ACTIONS
🗟 Audit	PS Group10 cvV 9 Members	Billed	05/01/2022	05/01/2021	Blue Cross PN:284	Active 04/01/2016	/ 0
Set Up >	PS Group100 D/D 56 Members	Billed	06/30/2022	07/01/2021	Blue Cross PN:55658	Active 07/01/2021	/ 0
Administration >	PS Group11 KPx 11 Members	151 led	03/01/20/2	03/01/2021	Blue Cross PN:76126	Active	/ 0
Communications >	PS Group12 LMj 71 Members	Billed	07/01/2022	07/01/2021	Manul fe Financial PN:456122	Active 01/01/2020	/ 0
	PS Group13 cp 27 Members	Billed	12/01/2022	12/01/2021	Sun Life Financial Inc. PN:5875	Active 02/01/2021	/ 0
	PS Group14 FDg 45 Members	Billed	09/01/2022	09/01/2021	Desjardins PN:544374	Active 01/01/2017	/ 0
	PS Group15 EnN 18 Members	Billed	07/31/2022	07/31/2022	Sun Life Financial Inc. PN:529273	Active 08/01/2020	/ 0
	PS Group16 SCp 24 Members	Billed	05/01/2022	05/01/2021	Manulife Financial PN:938873	Active 01/01/2016	/ 0
	PS Group17 nmP 10 Members	Billed	11/01/2022	11/01/2021	Manul le Financial PN:568523	Active	/ 0



Employee Lifecycle Streamlined





Client Offering Enhanced

FlexPlus[®] ENTERPRISE is carrier and product agnostic. Consolidates the administration of multiple carriers and specialty providers in one digital environment with one invoice!

Plan sponsors can add, replace or improve their employee benefits package making them more competitive in talent recruitment.





Plan Design Choice



Traditional

Includes set coverage for eligible employees and can include defined Extended Health and Dental benefits, plus defined insurance benefits such as Life, AD&D, Dependent Life, LTD, STD and CI.

Flex



Employees use allocated credits to select the coverage options of their choosing. They can choose to purchase more options or stick with the basic coverage offered by the employer.

Modular

Employees can select between a few different tiers of benefits, each with different types or amounts of coverage. Tiers are usually are designed for different demographics, such as single or families. **Flexibility** Plan Designs drive the configuration

Configuration

Cost Sharing

Copy Plans Feature

Benefits Library

Update Rates & Carriers

								0								
	FlexPlus ENTERPRIS	E										A-	A A+ Eng	lish 🏮	Lynda Admin	
			E	ffective Date :				Calculation type			Rate per					
1	Plan Sponsor			02/01/2022				flat		~	N/A				V	
1	Carrier		Co	st sharing												
Ô	Adjudicator		E	Benefit specific 🕜			Value	Credits ⑦		Credit Value	Rate his	ory				
(<u>0)</u>	All Members			N/A		Y	0	Percentage of Cost	v	65	Curren	t Rates			v	
*	Member Processing	>	Total Options: 2 Configured					ptions: 1					+ Add R	ate		
6	Audit															
¢	Reports			OPTION	AGE BAND	>	COVERAGE CATEGO	RY SMOKER STATUS	GENDER	GROSS RATE	NET RATE	BENEFIT	CREDITS	DELETE		
٥	Set Up	>		Covered	0-	100	Single	ALL	ALL	78.2	78.2	0	65	0		
•	Administration	>		Covered	0-	100	Couple	ALL	ALL	210.62	210.62	0	65	0		
	Invoices	>		Covered	0-	100	Single Parent	ALL	ALL	210.62	210.62	0	65	0		
•	Communications	>		Covered	0-	100	Family	ALL	ALL	210.62	210.62	0	65	0	+	
IL.	Exports	2		Total: 4												

Automate Workflows

Gain efficiencies with routine administrative tasks. Easily update rates across multiple products in minutes.



Employee Lifecycle Management

Accurate, real-time management of employee lifecycle updates, including onboarding, leaves, and off-boarding.



Billing Streamlined



One Consolidated Plan Sponsor Invoice Individual Carrier Invoices

7895415 7895415 7895415

1234567 1234567 1234567

\$48,48 \$4,32 \$1,433,00 \$128,92 \$3,805,08 \$342,40 \$0,00 \$0,00

> \$0.56 \$0.00 \$0.00 \$17.49 \$0.00 \$0.00 \$70.44 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

\$ 10.72 \$ 154.24 \$ 782.66 \$ 16,982.20 \$ 38.25 \$ 2,804.28 \$ 6,137.30 \$ 0.00

\$ 239.58 \$ 52.80 \$ 1,561.92 \$ 4,547.48 \$ 0,00

nkum \$ 316.67 \$ 19.58 \$ 874.29 \$ 791.00 \$ 2,402.85 \$ 0.00

> 5 190,64 5 11,68 5 211,73 5 858,30 5 0,00

Aum \$ 132.30 \$ 48.96 \$ 901.18 \$ 6,297.54 \$ 0.00



COMPANY

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Benefit Life Insurance Dependent Lif Long Term Dia Health Care In

Name of Gro Testing ASC

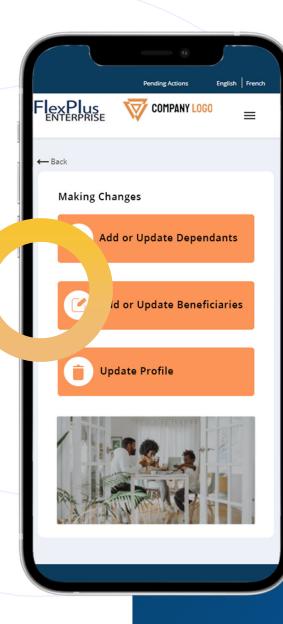
Denefit Life Insurance

> Long Term I Health Care

Total Experience Connects Users

TPAs / Brokerage Firms / MGAs / Union Groups / Large Associations / Insurers

View and access client data across multiple touchpoints. Intuitive comprehensive interface to set up new groups, configure plan designs and easily make changes.





Plan Sponsors

Digital Portal for onboarding, and lifecycle updates, invoice management, and plan design control



Plan Members

Digital enrollment for group benefits, employee self-service for managing profile updates and life events



FlexPlus[®] ENTERPRISE Explore

This solution is built to be fully deployed as a bi-lingual SaaS solution, but SEB can also accommodate flexible delivery models, from co-source to full-source if needed.

Contact Us for More Information



Website www.seb-admin.com

Phone & Email

1-833-231-0648 sales@seb-admin.com



Thank You

