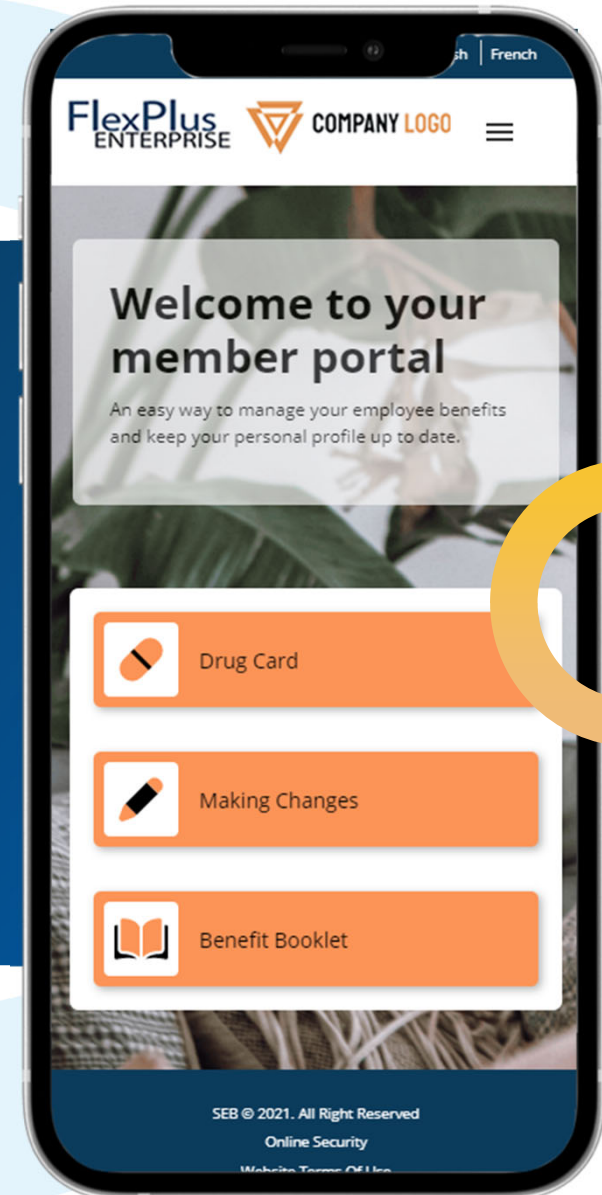




administrative
services inc.

FlexPlus[®] ENTERPRISE

Modern Scalable Benefits Technology
for Small and Medium Enterprises



Benefits Trends

Rising Expectations

“By 2025, 75% of the workforce will be comprised of millennials who will expect the employer to keep up with and equip them with technology.....**The right technology can attract staff and improve retention.**”¹

“**Providing a great employee experience**” & “**Enabling Innovation**” to stay competitive are in the top 10 Priorities for Companies world-wide.²

“**Flexibility may be the watchword for plan design in 2021 and beyond...**”³

Source:

1. <https://www.epicor.com/en-ca/blog/innovate/rising-to-millennials-tech-expectations-in-the-workplace/>

2. 2022 McLean & Company HR Trends.

3. 2021 Benefits Canada Healthcare Survey

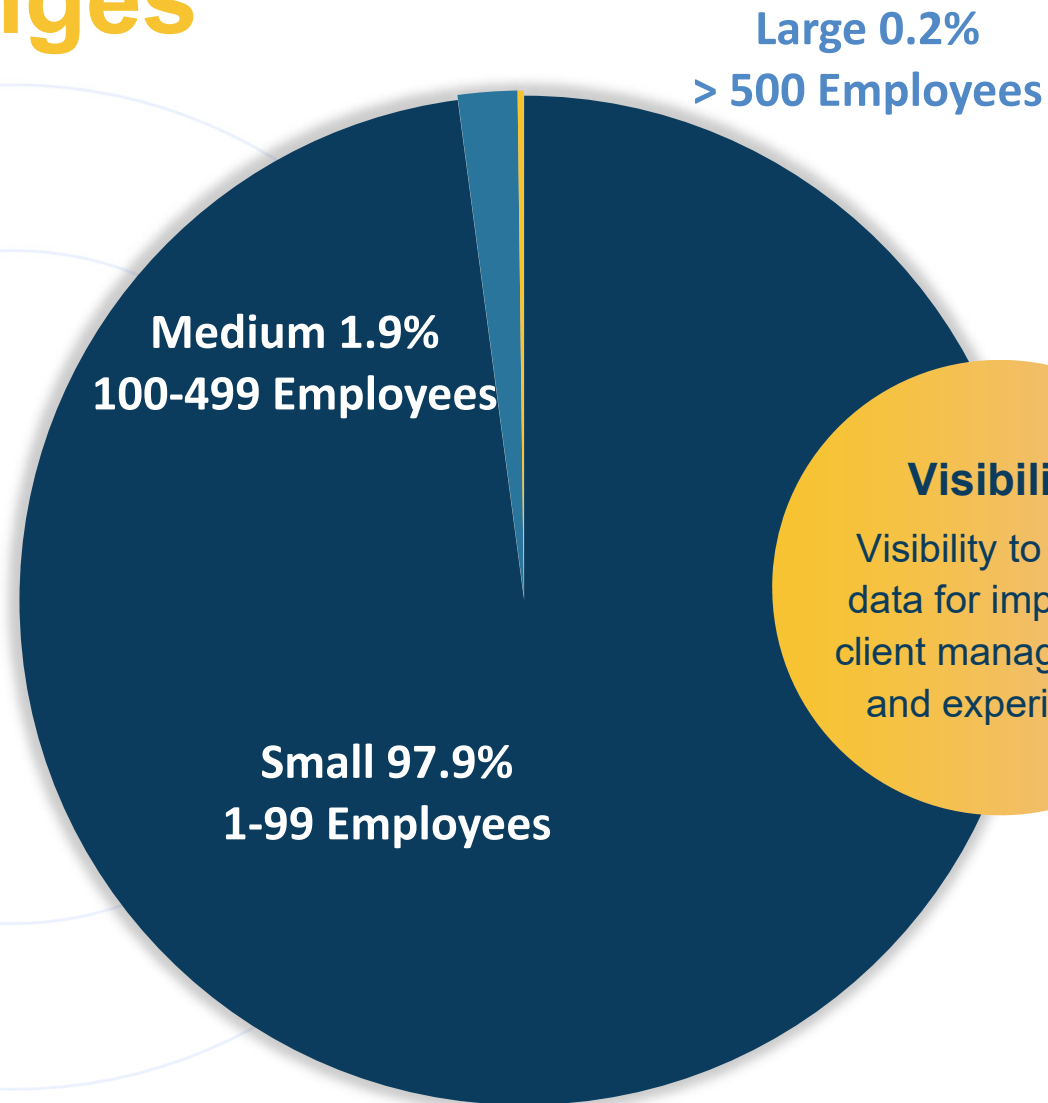
Small & Medium Businesses

Big Challenges



Small & Medium 99% of Employer Businesses

- Increasing desire for unique and flexible plans to attract & retain talent
- Expectations for user-friendly digital interfaces

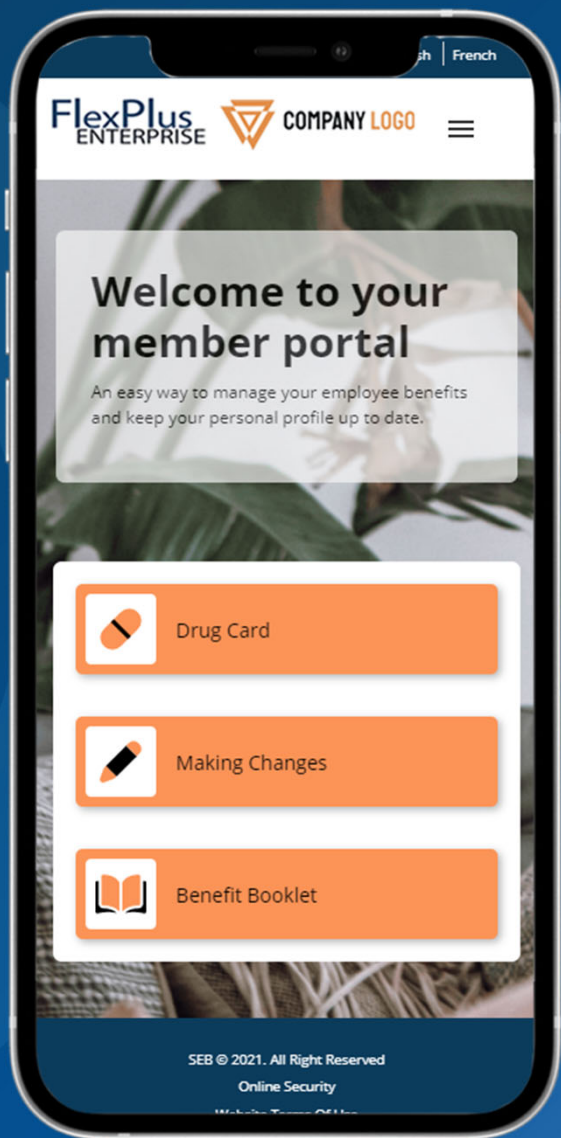


■ Small 97.9% 1-99 Employees ■ Medium 1.9% 100-499 Employees ■ Large 0.2% > 500 Employees

Flexibility
Plan Designs to reflect the needs of today's workforce

Visibility
Visibility to client data for improved client management and experience

Automation
Streamlined workflows throughout the benefits lifecycle



FlexPlus[®] ENTERPRISE The Smart Solution

Modern, scalable benefits technology designed for the administration of group benefits for small and medium-sized companies.

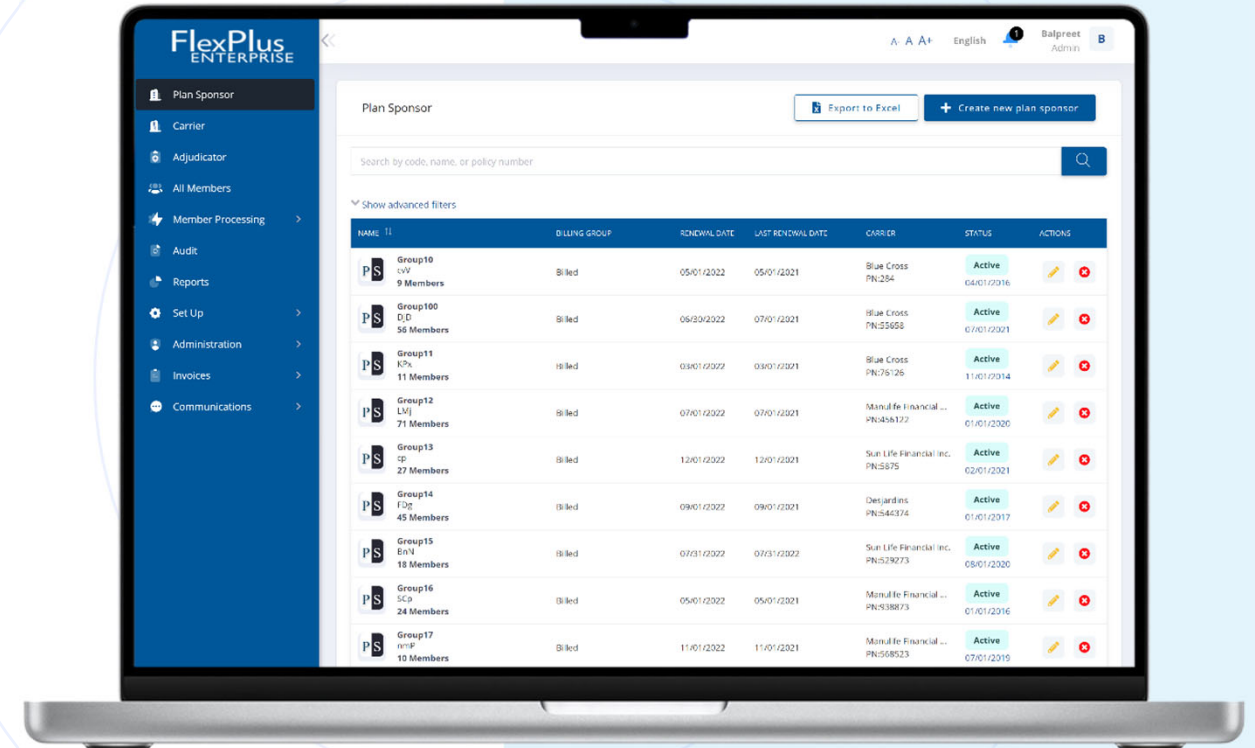


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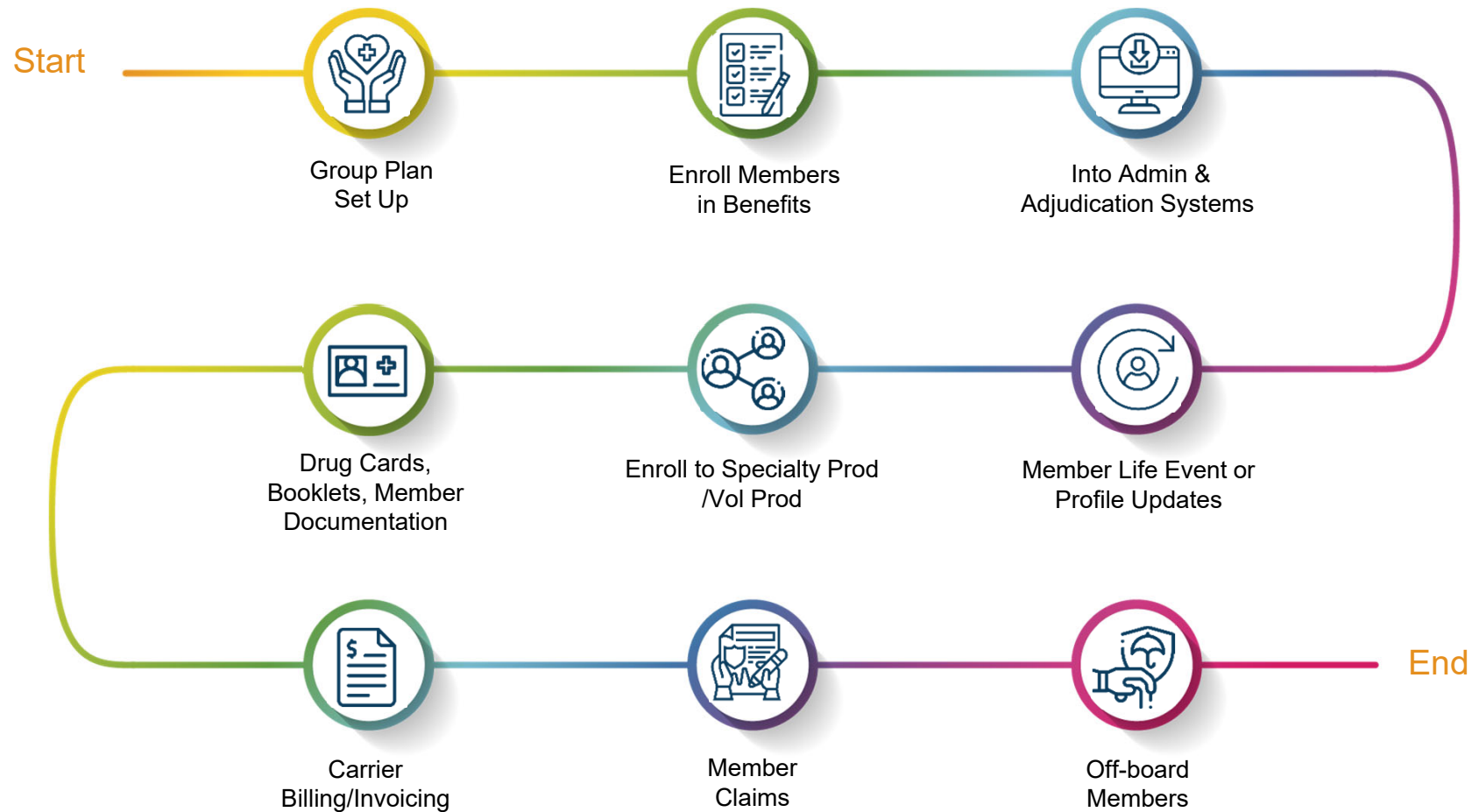
Bi-lingual, cloud-based, SAAS solution, loaded with advanced features and enterprise-scale functionalities

Technology to Empower

- Save time & optimize operations
- Automate daily tasks
- Minimize data risk, errors & omissions
- Reduce liability
- Protect member data
- Configure & support all plan designs
- Delight plan sponsors and members



Employee Lifecycle Streamlined



Client Offering Enhanced

FlexPlus® ENTERPRISE is carrier and product agnostic. Consolidates the administration of multiple carriers and specialty providers in one digital environment with one invoice!

Plan sponsors can add, replace or improve their employee benefits package making them more competitive in talent recruitment.



Plan Design Choice



Traditional

Includes set coverage for eligible employees and can include defined Extended Health and Dental benefits, plus defined insurance benefits such as Life, AD&D, Dependent Life, LTD, STD and CI.



Flex

Employees use allocated credits to select the coverage options of their choosing. They can choose to purchase more options or stick with the basic coverage offered by the employer.



Modular

Employees can select between a few different tiers of benefits, each with different types or amounts of coverage. Tiers are usually designed for different demographics, such as single or families.

Flexibility

Plan Designs drive the configuration

Configuration

Cost Sharing

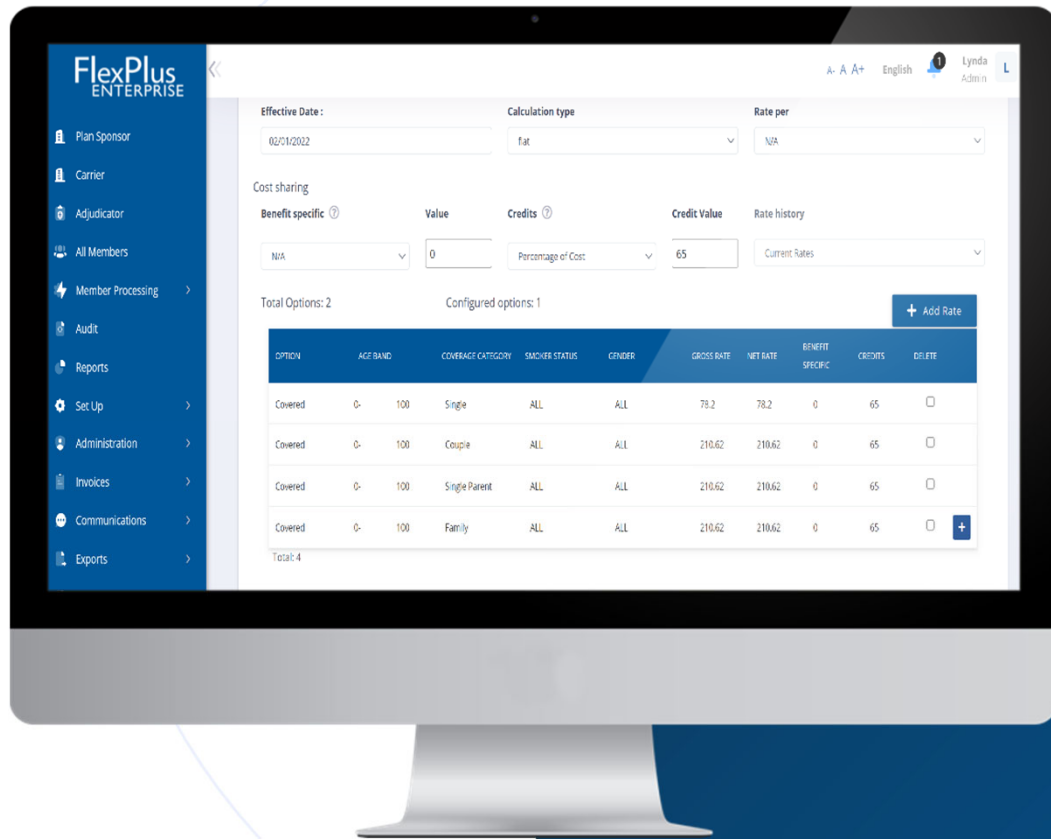
Copy Plans Feature

Benefits Library

Update Rates & Carriers

Automate Workflows

Gain efficiencies with routine administrative tasks.
Easily update rates across multiple products in minutes.



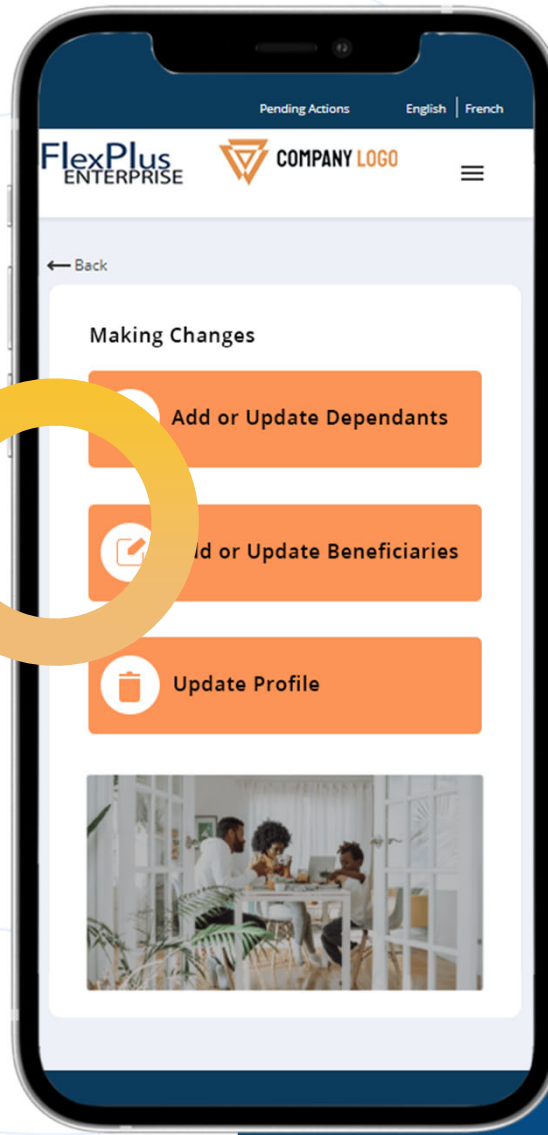
Employee Lifecycle Management

Accurate, real-time management of employee lifecycle updates, including onboarding, leaves, and off-boarding.

Total Experience Connects Users

TPAs / Brokerage Firms / MGAs / Union Groups / Large Associations / Insurers

View and access client data across multiple touchpoints. Intuitive comprehensive interface to set up new groups, configure plan designs and easily make changes.



Plan Sponsors

Digital Portal for onboarding, and lifecycle updates, invoice management, and plan design control



Plan Members

Digital enrollment for group benefits, employee self-service for managing profile updates and life events

FlexPlus[®] ENTERPRISE

Explore

This solution is built to be fully deployed as a bi-lingual SaaS solution, but SEB can also accommodate flexible delivery models, from co-source to full-source if needed.

[Contact Us for
More Information](#)



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Thank You

