



# Specialty medication doesn't have to be complicated

Employers are looking for ways to keep health plans sustainable without compromising support for their employees, especially those who benefit from specialty drugs to manage complex conditions.

## Specialty Care can help

From comprehensive support to meet each patient's unique needs to a vast pharmacy network, the team at Health Solutions by Shoppers does specialty right at every stage of the treatment journey. Specialty Care helps both employers and employees get more value out of specialty medication.

### Day-to-day strategies help make sure everyone gets the most from their drug benefits:

- Case Management Support
- Reimbursement Navigation
- Preferred Pharmacy Network
- Adherence & Wellness Checks
- Prior Authorization Management

#### EMPLOYERS

manage the fastest growing part of drug plans



##### PREFERRED PRICING

Employers can save on specialty medications



##### SPECIALTY FORMULARY MANAGEMENT

Supports all components of integrating specialty drugs, including biosimilars into an employee's benefits



##### MEDICATION ADHERENCE MANAGEMENT

Patient support and education to encourage adherence optimizes high-cost specialty medications

#### EMPLOYEES

on specialty medications receive support at every step of the way



##### COMPASSIONATE CARE



Simplifies treatment and provides peace of mind






##### CONVENIENCE

Access to services from the most comprehensive pharmacy network in Canada

## There's an urgent need to manage the impact of specialty medications

<p><b>Specialty drugs are on the rise...</b></p>		<p>Specialty drugs are currently used to treat a widening array of chronic and complex conditions, and they are the fastest-growing part of drug plans.</p> <p>In 2019:<sup>1</sup></p> <ul style="list-style-type: none"> <li>• Average cost/claim for specialty drugs rose by 2.1%</li> <li>• Utilization increased by 7.8%</li> </ul> <p>Given Canada's drug pipeline, these trends are expected to continue.</p>
<p><b>...and they're complicated to manage</b></p>		<p>Employees on specialty medications need more complex support at every stage of their treatment journey, regardless of manufacturer-sponsored patient support programs.</p>

## Specialty Care makes it simple

<p><b>We provide extra support for employees on specialty medications</b></p>		<ul style="list-style-type: none"> <li>• We work with employees and their health care teams to provide additional support when needed, to help better manage side effects and adherence to medications, to ensure employers get the most from their drug spend.</li> </ul>
<p><b>We offer reimbursement support &amp; savings</b></p>		<ul style="list-style-type: none"> <li>• For employees: our dedicated case managers assist with reimbursement strategies to maximize coverage from all available funding sources.</li> <li>• For employers: we offer preferred pricing on high-cost medications, helping to manage specialty spend.</li> </ul>
<p><b>We promote better outcomes</b></p>		<ul style="list-style-type: none"> <li>• Our case managers foster a high level of patient interaction, which in turn encourages positive health outcomes.</li> <li>• Healthy outcomes mean improved productivity, less time off work, and lower absenteeism.</li> </ul>

**We can help take the complexity out of specialty medications.**

To learn more about Specialty Care, please contact our Business Development Team at [saleshealthsolutions@shoppersdrugmart.ca](mailto:saleshealthsolutions@shoppersdrugmart.ca).

**Reference:**

1. Telus Health. 2020 Drug Data Trends & National Benchmarks Report.

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